



Biodermatology Business Unit Director

Location: Hurley, UK

Posted Date: 22 September 2021

• **Dermatology**
beyond the skin

Are you interested in working at LEO Pharma in the UK?

At LEO Pharma, we are pioneering together.

We help people with skin diseases live fulfilling lives by advancing dermatology beyond the skin.

We drive dermatology with our knowledge, collaboration and curiosity. We are at the forefront of science in developing new medicines for dermatology. Each one of us at LEO Pharma can make a real impact in our everyday work. We encourage each other to explore new ways of doing things. We are empowered to be bold and take initiative to bring our ideas to life – and we have the space to develop, grow and gain a real breadth of experience. We are a company built on mutual respect and a shared sense of purpose, driven by our caring culture and a deep-rooted commitment to helping others. As a purpose-driven company, we put patients first and invest in tomorrow's solutions to change lives for generations to come. This is what makes us different!

For us, pioneering together is about constantly improving and extending what's possible for each other, our company, and our patients.

Job purpose: To enable the UK and Ireland Organization to deliver on its commitments to our customers, external stakeholders and LEO Pharma through the sales and marketing strategy and execution in order to achieve short and long term objectives for the Biodermatology portfolio.

Job Responsibilities:

- Work closely with the UK/IE Leadership Team to support business growth through clear strategic planning, implementation and management of the biodermatology portfolio and new product launches
- Provide expert leadership for the Biodermatology team and the cross functional team to deliver against the planned objectives
- Accurately manage the financial forecasting processes effectively ensuring appropriate resources to meet all planned activities
- Collaborate and align with regional and global stakeholders
- Create an engaging team culture of collaboration, external focus and performance mindset through effective performance and talent management

LEO Pharma

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Professional Competencies:

- Business background proven track record to successfully drive business at senior level
- Biologics Experience
- Successful launch experience and performance track record
- Successful Sales and Marketing experience
- Successful track record of cross-functional team collaboration
- Dermatology knowledge and passion
- Commercial Acumen
- Leadership skills to influence cross-functionally, to lead as a second line manager

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